





31 JAN - 02 FEB 2019 | NEW DELHI

# LOGISTICS MULTIPLIER FOR INDIA





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In a globally competitive scenario, operational and logistics efficiency determines the location and movement of goods. Freight and logistics networks are realigning according to the location of production and consumption activities, creating the hub-and-spoke models that are needed to improve freight and logistics performance.

### LOGISTICS SECTOR IN INDIA

To a large extent, the logistics sector in India remains unorganised, the industry is facing challenges such as high cost of logistics impacting competitiveness in domestic and global market, underdeveloped material handling infrastructure, fragmented warehousing and lack of seamless movement of goods across modes, among others.

The need for integrated Logistics sector development has been felt for quite some time in view of the fact that the logistics cost in India is very high compared to developed countries. High logistics cost reduces the competitiveness of Indian goods both in domestic as well as export market. Development of logistics would give a boost to both domestic and external demand thereby encouraging manufacturing and 'job creation'. This will in turn be instrumental in improving country's GDP.

In November 2017, the government granted infrastructure status to logistics sector (including cold chain and warehousing facilities). The grant of infrastructure status allows the logistics companies get access to more economical loans under favourable terms.

# IMPROVING INDIA'S GLOBAL LINKAGES

In 2017, The government expects the Indian logistics sector to grow to \$360 billion by 2032 from the current \$115 billion. Increasing globalization of Indian economy, coupled with renewed manufacturing vigour attributed to Make in India Campaign, and growth of e-commerce business all forecast rapid growth in Indian logistics sector. It is important to focus on new technology, improved investment, skilling, removing bottlenecks, improving inter modal transportation, automation, single window system for giving clearances, and simplifying processes. access to more economical loans under favourable terms.

#### FIEO's 3 Day International Buyer Seller Meet will focus on:

Improving Cost effectiveness and operational efficiencies for India's Global Trade | Investment opportunities in Infrastructure development | Warehouse consolidation | Technology integration and IT Enablement | Skilling of Manpower

As per the **ECONOMIC SURVEY** 2017-18

LOGISTICS INDUSTRY VALUATION

\$160 billion

Current value

\$215 billion

Expected Value over the next 2 Years

**E-COMMERCE RETAIL LOGISTICS** 

\$35 billion

36%

Current value

Expected Growth in 5 yrs.

COMPOUND ANNUAL GROWTH RATE (CAGR) OF EMPLOYMENT



Past 5 Years



Next 5 Years (Projected)

WORLD BANK LOGISTICS PERFORMANCE INDEX (LPI)



New Rank

Improvment in India's logistics performance In 2017

#### ATTENDEE PROFILE

3PL and 4 PL Transportation / Fleet Operators Freight Forwarders / Logistics Services
Providers Warehousing & Storage Shipping Lines / Ports & Terminals Express Services
- Courier Air Freight / Sea Freight Project Cargo / Bulk Cargo / Multimodal Material
Handling Equipment Warehouse Equipment & Systems Commercial Vehicles/Tank & Trailers
Logistics Technology Solution providers Corporate end users Investors and VC Funds
Centre / State Government Infrastructure development organisations PPP and Private sector
Infrastructure development organisations

### PROPOSED ACTIVITIES



Business Conferences and Round tables



Investment
Opportunities
Showcase



**Buyer-Seller Meetings** 



Display Area

#### INTERNATIONAL BUYER SELLER MEET

Logix India 2019 will focus on Challenging Markets with India's trade potential and where superior logistics could improve trade.

Attendees would primarily include Logistics companies who would to establish trade partnerships with Indian counterparts. Following counties are key being focussed at Logix India 2019

### AFRICA

Angola, Egypt, Ethiopia, Gabon, Ghana, Ivory Coast, Kenya, Morocco, Sudan, Uganda

### ASEAN

Cambodia, Laos, Malaysia, Myanmar, Singapore, Vietnam

### CIS

Azerbaijan, Kazakhstan, Kyrgyzstan, Russia, Ukraine, Uzbekistan

# MIDDLE EAST

Iran, Iraq, Kuwait, Oman, Qatar, Saudi Arabia, UAE, Syria

### SAARC

Afghanistan, Bangladesh, Sri Lanka

## LATAM

Argentina, Brazil, Chile, Colombia, Ecuador, Mexico, Panama

### **HOW TO PARTICIPATE**

### **Overseas Delegates**

Overseas Logistics companies and service providers seeking to establish business relations with Indian counterparts are invited to visit Logix India 2019 as a **Hosted Buyer**. Each approved Hosted Buyer will be offered Complimentary Return Air ticket to attend Logix India along with two nights hotel stay at Hotel Lalit New Delhi.

### **Hosted Buyer**

Application does not confirm acceptance. Decision for all reviewed applications will be informed by 15 Dec, 2018

### **Non Hosted Buyer**

Non Hosted International Delegates can also attend Logix India 2019 by paying a Registration Fee of \$200\*. This fee includes invitation to all events at Logix India 2019.

### **Indian Delegates**

Indian Delegates can attend Logix india 2019 by paying a Registration Fee Registration Fee
₹10,000\*

This fee includes invitation to all events at Logix India 2019.

Special Fee ₹ 8,000\*

FIEO Members and Companies nominating 2 or more delegates are eligible for a special rate.

\*All prices exclusive of 18% GST

### LOGIX INDIA PARTNERSHIP PACKAGES

Please contact **MR. NISHANT KATYAYAN** to know more about our Partnership Packages.

Contact details given below



### **ABOUT US**

The Federation of Indian Export Organisations represents the Indian entrepreneurs spirit of enterprise in the global market. Known popularly as "FIEO", this apex body of Indian export promotion organizations was set up jointly by the Ministry of Commerce, Government of India and private trade and industry in the year 1965. FIEO is a partner of the Government of India in promoting India's exports. Please visit www.fieo.org to know more.

### For more information, please contact:

The Federation of Indian Export Organisations, Niryat Bhawan, Rao Tula Ram Marg, Opp. Army Hospital Research & Referral, New Delhi-110 057

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